

Dairybiz+100 – Resources to help you unlock potential profit

As a pilot programme, Subtropical Dairy has developed a series of resources and tools to help northern Australian dairy businesses estimate the potential profit from making a change to their business. These can be found at www.dairyinfo.biz/dairybiz-100/

The resources are called DairyBiz+100 and have the common theme of calculating what change is needed to make an additional \$100 dairy operating profit (or EBIT - earnings before interest and tax) per cow per year, regardless of where a business is at.

Initially we have chosen three key management areas that can have a significant impact on a farm's bottom line: Grazing Management, Reproductive Management and Feed Wastage. Within each of these disciplines there are several resources:

- A calculator to estimate the potential financial benefit
- Case studies
- A summary of best and key practices
- A checklist to see how a business is tracking and help decide if these changes are right for a particular situation

Please bear in mind that these tools and resources are just the first step in understanding the potential of making a change. The tools are basic calculators that may not capture the unique aspects of a business, or tell what other impacts the change may have on another part of a business. Further advice should be sought.



Some example PDF's of resources available through Dairybiz +100 are included below:

Feed Wastage – Case Study (pdf)

Fertility – Technical Principles & Practices (pdf)

The resources are called DairyBiz+100 and have the common theme of calculating what change is needed to make an additional \$100 dairy operating profit per cow per year

DairyBiz +100 calculators - Estimating potential improvements from changes to reproduction management and focusing on fertility

As noted in the previous article, there are a range of calculators available online at dairyinfo.biz/dairybiz-100 that can be used to estimate the potential benefit of making a change.

In the example shown, the calculator estimates the savings for a 300 cow farm of improving conception and 100 day calf rates by 5% units. In this example, the improvement was estimated at around \$30,000 per year.

www.dairyinfo.biz/dairybiz-100/